




















Products Offered	Types of risks we can write	Coverages Offered	Needed for Submission	Who to Contact
Passenger Transportation 	<ul style="list-style-type: none"> Traditional Insurance Charter and tour buses, transit systems, school systems and limo companies 	<ul style="list-style-type: none"> AL PD WC GL Garage Liability Excess 	<ul style="list-style-type: none"> NIIC application 5 years loss runs Vehicle schedule Drivers' list 	Andrea Vidmar 800-929-1500 x5595 andrea.vidmar@natl.com
Calypso & Destination 	<ul style="list-style-type: none"> Passenger Transportation Charter and tour buses, transit systems, school buses and limo companies 	<ul style="list-style-type: none"> AL PD GL Excess Garage Liability WC 	<ul style="list-style-type: none"> Same as Passenger Transportation Financials Verification of current coverage/premium 	Kevin Albrecht 800-929-1500 x5446 kevin.albrecht@natl.com
TRAX 	<ul style="list-style-type: none"> Member-Owned Group Captive Charter and tour buses, transit systems, school buses and limo companies 	<ul style="list-style-type: none"> AL PD GL Excess Garage Liability WC 	<ul style="list-style-type: none"> Same as Passenger Transportation Financials Verification of current coverage/premium 	James Davis 800-929-1500x1562 james.davis@natl.com
TranzCap* 	<ul style="list-style-type: none"> Group Rental Captive School bus Motor coach Ancillary operations 	<ul style="list-style-type: none"> AL PD WC GL Garage Liability Excess 	<ul style="list-style-type: none"> Same as Passenger Transportation Financials Verification of current coverage/premium 	James Davis 800-929-1500x1562 james.davis@natl.com
Truck Transportation* 	<ul style="list-style-type: none"> First-dollar and deductible programs Regional and intermediate for-hire trucking operations 	<ul style="list-style-type: none"> AL PD Cargo GL Garage Liability WC 	<ul style="list-style-type: none"> NIIC application 5 years loss runs Vehicle schedule Drivers' list 	Tracy Hicks 800-929-1500 x1383 tracy.hicks@natl.com
Venture, Voyager and Velocity* 	<ul style="list-style-type: none"> Truck Transportation Group Rental Captives Trucking operations = 35-200+ power units 	<ul style="list-style-type: none"> AL PD WC MTC GL 	<ul style="list-style-type: none"> NIIC application 5 years loss runs Vehicle schedule Drivers' list 	Josh Stoll 800-929-1500 x1316 josh.stoll@natl.com
Excess Liability* 	<ul style="list-style-type: none"> For-hire trucking Tow truck Heavy haul and crane operators Waste and LP Operations 	<ul style="list-style-type: none"> AL GL Employer's Liability 	<ul style="list-style-type: none"> NIIC application 5 years loss runs Financials IFTA reports 	Tracy Hicks 800-929-1500 x1383 tracy.hicks@natl.com
LP Operations 	<ul style="list-style-type: none"> LP gas/propane distribution Best-in-class operators 	<ul style="list-style-type: none"> AL PD WC (min. premium) Excess GL Property/Inland Marine 	<ul style="list-style-type: none"> NIIC LP Supplemental & ACORD applications 5 years loss runs Vehicle schedule Driver list with MVRs 	Lauren Fronczek 800-929-1500 x1141 lauren.fronczek@natl.com
Preferred Energy Group 	<ul style="list-style-type: none"> Member-Owned Group Captive LP gas/propane distribution Petroleum haulers 	<ul style="list-style-type: none"> AL PD WC GL 	<ul style="list-style-type: none"> NIIC Energy Application 5 years loss runs Vehicle schedule Financial statements 	Mike Winchell 800-929-1500 x1289 michael.winchell@natl.com
Waste Operations * 	<ul style="list-style-type: none"> Residential and commercial refuse and recycling collection Transfer stations/MRFs Recycling Centers Construction and demolition debris Liquid waste collection and transfer 	<ul style="list-style-type: none"> AL PD GL Property/Inland Marine Excess WC 	<ul style="list-style-type: none"> NIIC Waste Operations Supplemental & ACORD applications 5 years loss runs Vehicle schedule Driver list with MVRs 	Lauren Fronczek 800-929-1500 x1141 lauren.fronczek@natl.com

Products Offered		Types of risks we can write	Coverages Offered	Needed for Submission	Who to Contact
WasteCap* 	<ul style="list-style-type: none"> Waste Operations Group Rental Captive Waste and Recycling operations = 30+ units Construction and demolition debris Best-in-class operations 	<ul style="list-style-type: none"> AL PD GL Property/Inland Marine WC 	<ul style="list-style-type: none"> NIIC application ACORD application 5 years loss runs Vehicle schedule Driver list with MVRs 	<p>Lauren Fronczek 800-929-1500 x1141 lauren.fronczek@natl.com</p>	
Wheels* 	<ul style="list-style-type: none"> Member-Owned Group Captive Trucking Operations = 50+ power units 	<ul style="list-style-type: none"> AL PD GL WC 	<ul style="list-style-type: none"> Please contact Mike for specifics 	<p>Mike Wilson 800-929-1500 x1186 michael.wilson@natl.com</p>	
National Accounts 	<ul style="list-style-type: none"> Transportation companies with \$2M+ in annualized premiums Customer programs tailored to specific needs 	<ul style="list-style-type: none"> AL PD WC 	<ul style="list-style-type: none"> GL MTC Excess 	<ul style="list-style-type: none"> NIIC application Financials 5 years loss runs Please call Jody for specifics 	<p>Jody Jordan 800-929-1500 x1556 jody.jordan@natl.com</p>
Ambulance 	<ul style="list-style-type: none"> Traditional Insurance For-profit ambulance companies performing emergency and non-emergency work 	<ul style="list-style-type: none"> AL & APD GL PL Umbrella/XS 	<ul style="list-style-type: none"> WC EPLI Property/Inland Marine 	<ul style="list-style-type: none"> NIIC application 5 years loss runs Vehicle schedule Drivers' list 	<p>Katie McCartney 800-929-1500 x1439 katie.mccartney@natl.com</p>
MEDIC™ 	<ul style="list-style-type: none"> Group Rental Captive For-profit emergency and non-emergency ambulance operators 	<ul style="list-style-type: none"> AL APD GL 	<ul style="list-style-type: none"> EPLI PL WC 	<ul style="list-style-type: none"> NIIC application 5 years loss runs Vehicle schedule Drivers' list 	<p>Peter Walker 800-929-1500 x1270 peter.walker@natl.com</p>
Community/Medical Transportation 	<ul style="list-style-type: none"> Non-Emergency/Medical Transportation Paratransit services Social Services & transit systems Fleet taxi operations 	<ul style="list-style-type: none"> AL PD GL Garage Liability 	<ul style="list-style-type: none"> NIIC CMT application ACORD application Vehicle schedule 5 years loss runs Drivers' list 	<p>Mike McGann 800-929-1500 x5567 mike.mcgann@natl.com</p>	
Crane, Rigging and Specialized Carriers 	<ul style="list-style-type: none"> Traditional Insurance Crane, Rigging, Heavy Haul and Specialized Carrier operators Fleet Tow Truck operations 	<ul style="list-style-type: none"> AL PD GL WC 	<ul style="list-style-type: none"> MTC Excess Property 	<ul style="list-style-type: none"> NIIC Supplemental & ACORD applications Financials & 5 years loss runs Vehicle/Crane schedule Driver list 	<p>Rose Augustin 800-929-1500 x5163 rose.augustin@natl.com</p>
Titan Specialized™ Captive Insurance Program 	<ul style="list-style-type: none"> Group Rental Captive Crane, Rigging, Heavy Haul and Specialized Carrier operators 	<ul style="list-style-type: none"> AL PD GL WC 	<ul style="list-style-type: none"> NIIC Supplemental & ACORD applications Financials & 5 years loss runs Vehicle/Crane schedule Driver list 	<p>Michael Gillen 800-929-1500 x5480 michael.gillen@natl.com</p>	
	<ul style="list-style-type: none"> Traditional, Captive and Affinity insurance programs for the moving and storage industry Commercial fleet, small fleet/independent Home delivery 	<ul style="list-style-type: none"> AL PD GL WC Umbrella 	<ul style="list-style-type: none"> Cargo/Warehouse Inland Marine 	<ul style="list-style-type: none"> ACORD application with Vanliner Supplemental 5 years loss runs Financials Vehicle schedule Driver list with MVRs 	<p>Mike Lucas 800-325-3619 x-9389 mike.lucas@vanliner.com</p>

*Denotes exclusive or restricted distribution. Please call for more details and potential opportunities.

AL = Auto Liability
PD = Physical Damage

GL = General Liability
WC = Workers Compensation

MTC = Motor Truck Cargo
PL = Professional Liability