

## Product Spotlight: MEDIC®

Ambulance operators work tirelessly to protect and serve their communities. An ambulance service's success is gauged by swift response times and exceeding the needs of the general public, especially the patient they are transporting. It is the quality of service provided and steadfast dedication of the men and women who operate the ambulances that set them apart.

National Interstate embarked on a mission to introduce an innovative risk transfer program tailored to the specialized needs of the ambulance industry. The challenge was creating a program that could uphold the code and principles of those it aimed to serve. The intention was to not only meet the coverage needs of our members but to emulate the commitment and service standards that have been the cornerstone of their success.

When ambulance operators needed us, we responded to the call with [MEDIC](#).

### **MEDIC Responds to The Call**

Launched in 2015, MEDIC is a group rental captive comprised of best-in-class ambulance operators. MEDIC is both an innovative and stable insurance solution for businesses who have deep commitments to safety and want to take an active approach to their cost of risk.

Through the years, MEDIC has continued to grow and thrive even amidst market troubles. The program now stands at over 20 members with representation in 14 states across the U.S.

### **Some Services Provided by MEDIC**

**Take Control:** Unlike traditional insurance, you pay your premium into a customized program, and if you have a favorable loss experience, you could receive funds back along with investment income.

**Continuously Improve:** Enhance your operation, including the most updated safety guidance from our in-house Loss Control experts, through our consultative approach to risk management.

**Collaborate:** This program provides the ability to share best practices with other best-in-class ambulance operators. MEDIC hosts two Advisory Board Meetings a year giving members and their agents the opportunity to develop relationships with the other members and the National Interstate team.

**We Have Your Back:** Our dedicated, in-house claims handling team works diligently to be your best partner on your worst day.

### **Are You a Fit for MEDIC?**

If you currently pay at least \$250,000 in insurance premium, have a continued focus on safety, maintain a strong balance sheet and are willing to bear some risk, joining the [MEDIC](#) group rental captive could be a great option for you!